



Desktonne Partners with ICC Global Hosting to Deliver Desktops as a Service (DaaS)

Cloud-based Virtual Desktop Hosting Services Available for Commercial, Academic and Public Sector Organizations

April 21, 2009 – Chelmsford, MA – Desktonne, Inc., provider of the first platform that enables hosted virtual desktops as an outsourced subscription service, today announced that it has teamed with ICC Global Hosting, the leader in virtual desktop hosting, to deliver desktops as a service®.

ICC is offering cloud-based virtual hosted desktops based on the Desktonne Virtual-D Platform™ to organizations in the academic, public sector and mid-tier business markets. ICC and Desktonne already share one customer—Pike County School District, which saved 64% TCO by using the ICC/Desktonne solution instead of building and deploying virtual desktops themselves—and anticipate adding a number of additional customers in the coming months.

“Throughout the past 25 years, ICC has established a great reputation for delivering technology services that help customers cut costs and operate with much greater flexibility, and we’ve seen proof of this first-hand,” says Les Yetton, Senior Vice President, Sales, Marketing and Business Development for Desktonne. “We’re excited to have ICC join Desktonne partners IBM, HP and SoftBank in delivering world-class DaaS® solutions.”

“DaaS is a great way for organizations to quickly realize the benefits of cloud computing without upfront CAPEX investments,” said Tim Hites, President of ICC Global Hosting. “We partnered with Desktonne to deliver this because they offer the only platform specifically designed for the service provider model. It provides the capabilities needed to offer a reliable, flexible and highly scalable virtual desktop hosting service to organizations across the country.”

The Virtual-D Platform, which is uniquely designed along two tiers (service provider and enterprise), lets enterprises maintain ownership and control over their Windows OS images, applications and all relating licensing while outsourcing the physical data center infrastructure powering their virtual desktops to ICC.

ICC offers three levels of Desktonne-powered DaaS, enabling customers to choose the service best suited to their needs:

- **Bronze Desktop:** For standard users, provides Windows XP desktop image in non-persistent pooled environment.
- **Silver Desktop:** For people with demanding application usage, provides Windows XP desktop with an expanded image, additional memory, 85% of desktops in non-persistent pool with 15% in persistent static environment.
- **Gold Desktop:** For power users, developers and graphics users who need additional computing power, this provides additional memory and a larger image than the Silver offering.

ICC’s DaaS offering is currently available. To learn more about the service, [register](#) to attend ICC’s free introductory webinar, hosted by Desktonne, on May 13, 2009 at 12:00 p.m. ET.

About ICC

ICC Global Hosting is the leading virtual desktop hosting company providing desktops as a service in a Cloud computing environment. ICC utilizes the best technology vendors in our state of the art datacenter. Customers enjoy the benefit of desktops with consistent performance, the latest software versions and patches, and increased data security. Our cloud computing delivery methodology allows our customers to move their desktop computing expenses from a CAPEX to an OPEX expenditure which reduces their overall costs. We have a tradition of excellence in support and have proudly served the education and commercial markets for the past 25 years. For more information, visit www.iccglobalhosting.com

About Deskton

Deskton, Inc. provides the industry's first virtual desktop hosting platform, enabling desktops to be delivered as an outsourced subscription service. The Deskton Virtual-D Platform integrates all required technologies into a single, automated, self-service platform. By enabling desktops as a service, Deskton simplifies large-scale desktop provisioning and management, transforms virtual desktop infrastructure costs from CAPEX to OPEX, provides greater protection of physical resources and corporate information, and increases business agility—all of which reduces desktop total cost of ownership. For more information, visit www.deskton.com.

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